

Special Advertising Section

KAY, GRIFFIN, ENKEMA & BROTHERS, PLLC Shares Clients' Perspectives

Talk about hands-on experience.

Apart from being one of the state's top litigators with over 100 jury trials under his belt, attorney James D. Kay, Jr. has a good handle on the real-world concerns of construction and business professionals. Kay represents them with an uncommon degree of foresight and wisdom — no doubt due to the fact that he is one of them.

As a child, Kay spent countless hours on construction job sites. His grandfather, a home-builder, and his father, a construction banker, taught him virtually every aspect of the trade. No wonder that today, Kay is a contractor himself.

Kay is also a business owner. He founded the boutique construction and business litigation firm of Kay, Griffin, Enkema & Brothers, PLLC, joining forces with two other Nashville natives,



Partners John J. Griffin, Jr., James D. Kay, Jr., and John B. Enkema



Straight Answers and Solid Legal Advice

Partners John B. Enkema and John J. Griffin, Jr. While Enkema shares Kay's construction expertise, Griffin represents nationally known artists and leading entertainment companies. Kay and his partners' combined experience, client-focused energy, cost-effective strategies and industry insight — the real-world concerns they share with their clients — are key to their unique appeal.

Wisdom Born of Experience

"The best thing a lawyer can provide is advice informed by wisdom," says Kay. "Wisdom doesn't come easily or without being in combat. It takes many years to acquire."

The experienced litigators of Kay, Griffin, Enkema & Brothers have certainly seen their share of combat. Indeed, one would be hard pressed to find this much legal firepower elsewhere under one small roof. In 2004, the *Nashville Business Journal's* "Best of the Bar" named both Kay and Griffin among Nashville's top eight litigators.

From contract disputes and project complications to employment matters and long-term transitions, Kay, Griffin, Enkema & Brothers tackles high-stakes construction, business and copyright litigation with the full weight of its experience and insight. Understandably, it is through the firm's many tough battles that its attorneys have learned the importance of expedient dispute resolution.

"We do our best to keep our clients out of the courtroom," Kay explains. "For us, it's all about getting people focused on making business better, staying out of court and keeping expenses low. Things that drag on and incur mounting legal fees are not where our clients need to be, and we don't take them there."

Strength in Independence

It is a testament to Kay, Griffin, Enkema & Brothers' talent, reputation and success that large, national law firms regularly approach Kay and his partners with offers to merge. But this small Nashville firm has fought to maintain its independence in order to preserve the very responsive, personal nature of its client relationships.

Still, the implication of other firms' overtures has not escaped Kay. "Clearly, we must be doing something right. We know we have been able to do things no other small firm has, thanks to our experience in the courtroom. But our independence means a lot to our clients, who value our shared perspectives and our ability to provide direct answers, quick results and passionate service."

KAY, GRIFFIN, ENKEMA & BROTHERS, PLLC

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